

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 08769 011138Z

21-20

ACTION EB-11

INFO OCT-01 AF-10 EUR-25 ISO-00 DRC-01 RSC-01 /049 W

----- 003404

P R 010841Z NOV 73

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC PIRORITY 0000

AMEMBASSY LONDON

INFO USDOC WASHDC UNN

UNCLAS LAGOS 8769

E.O. 11652: N/A

TAGS : BMEPN, NI

SUBJ : SPECIALIST HOSPITALS IN NIGERIA

REF : A. STATE A-8103, SEPTEMBER 25, 1973

B. STATE 209643

C. LAGOS 8713

1. FURTHER TO REF (C), FOLLOWING INFORMATION HAS BEEN OBTAINED
ON HOSPITAL CONSTRUCTION PLANNED BY FEDERAL GOVERNMENT
AND LAGOS STATE GOVERNMENT.

2. FEDERAL GOVERNMENT

A. MOST AMBITIOUS FEDERAL GOVERNMENT PROJECT NOW
UNDERWAY OR IN PLANNING STAGE IS EXPANSION OF TEACHING HOSPITAL
AND COLLEGE OF MEDICINE AT UNIVERSITY OF LAGOS. TOTAL OF
DOLS20 MILLION DOLLARS HAS BEEN SET ASIDE FOR WORK TO BE
COMPLETED DURING CURRENT DEVELOPMENT PLAN PERIOD (1970-75),
OF WHICH APPROXIMATELY 75* HAS BEEN COMMITTED. UNIVERSITY
OFFICIALS HOPE FOR DOLS30 MILLION DOLLAR ALLOCATION TO
COMPLETE EXPANSION PROGRAM DURING 1975-80 PLAN PERIOD.

B. TARGET DATE FOR COMPLETION OF WORK FOR CURRENT
PERIOD IS OCTOBER 1974. WHILE THERE ARE NO NEW
OPPORTUNITIES IN THIS PHASE OF CONSTRUCTION FOR GENERAL
CONTRACTORS, THERE MAY BE OPPORTUNITIES FOR SALES OF
MEDICAL EQUIPMENT. FOR TEACHING HOSPITAL (TOTAL COST FIRST
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LAGOS 08769 011138Z

PHASE DOLS9 MILLION DOLLARS), FOLLOWING FACILITIES ARE BEING

BUILT OR EXPANDED: RADIOTHERAPY CENTER; ADULT ACCIDENT AND EMERGENCY DEPARTMENT; X-RAY CLINIC; OUT-PATIENT DEPARTMENT; WARD BLOCK FOR 240 BEDS; SIX OPERATING THEATRES; PHYSIOTHERAPY CENTER; MORTUARY FOR 45 BODIES; KITCHEN; LABORATORIES; RESIDENTIAL AREAS FOR 154 JUNIOR AND SENIOR STAFF; EXTERNAL UTILITIES; HOSPITAL STORES; ACCOMMODATIONS FOR 74 ADDITIONAL STUDENT NURSES; AND CENTRAL SUPPLY DEPARTMENT. FOR COLLEGE OF MEDICINE (TOTAL COST FIRST PHASE DOLS11 MILLION DOLLARS) FOLLOWING FACILITIES ARE BEING BUILT OR EXPANDED: STAFF RESIDENCES; TEACHING FACILITY; ADMINISTRATION BLOCK; AUDITORIUM FOR 600 PEOPLE; TWO LECTURE THEATRES EACH WITH 250 CAPACITY; SEMINAR ROOM, HONORS LABORATORIES; PEDIATRICS/BIOLOGY UNIT; ANIMAL HOUSE; MODERNIZATION OF EXISTING BUILDINGS; HOSTEL ACCOMMODATIONS WITH 480 SHARED ROOMS, AND SUPPORTING FACILITIES; STAFF ACCOMMODATIONS FOR 34; AND EXTERNAL UTILITIES.

C. THERE WILL BE OPPORTUNITIES FOR GENERAL CONTRACTORS AS WELL AS EQUIPMENT SUPPLIERS FOR SECOND PHASE OF PROGRAM (1975-80--TOTAL EXPECTED COST DOLS30 MILLION DOLLARS). FOR TEACHING HOSPITAL, IN ADDITION TO COMPLETION OF WORK STARTED IN 1970-75, PROJECTS WILL BE AS FOLLOWS: CHILDREN'S ACCIDENT AND EMERGENCY DEPARTMENT; EXPANSION OF NURSING SCHOOL; SCHOOL OF MID-WIFERY; SCHOOL OF DENTAL SURGERY, LAUNDRY FACILITY. FOR COLLEGE OF MEDICINE, IN ADDITION TO COMPLETION OF PREVIOUS WORK, PROJECTS WILL BE AS FOLLOW: EXTENSION OF RESEARCH FACILITIES; EXTENSION OF STUDENT HOSTELS; AND EXTENSION OF STAFF QUARTERS AND FACILITIES.

D. GENERAL CONTRACTORS OR EQUIPMENT MANUFACTURERS WHO WISH TO RECEIVE INVITATIONS TO TENDER FOR PROJECTS IN FIRST OR SECOND PHASES OF CONSTRUCTION PROGRAM SHOULD WRITE INITIALLY TO FOLLOWING INDIVIDUALS; FOR TEACHING HOSPITAL--HOUSE GOVERNOR/ LAGOS UNIVERSITY TEACHING HOSPITAL/PRIVATE MAIL BAG 12003/ LAGOS; FOR COLLEGE OF MEDICINE--THE SECRETARY, COLLEGE OF MEDICINE/ UNIVERSITY OF LAGOS/PRIVATE MAIL BAG 12003/LAGOS. THESE LETTERS WILL BE FORWARDED TO PROJECT ENGINEER M.O. AKINTOBI, WHO APPEARS TO BE ONE OF KEY WORKING-LEVEL DECISION-MAKERS ON AWARD OF CONTRACTS.

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 LAGOS 08769 011138Z

E. PREFERENCE IS TO PARCEL OUT WORK TO SEVERAL CONTRACTORS. IN CURRENT PHASE OF PROGRAM, AKINTOBI INFORMS US THAT NO SINGLE CONTRACTOR HAS MORE THAN 4-1/2 MILLION DOLLARS WORTH OF BUSINESS. THIS POLICY WILL IN ALL LIKELIHOOD BE FOLLOWED FOR 1975-80 PHASE.

3. LAGOS STATE GOVERNMENT: ACCORDING TO SOURCE IN LAGOS STATE MINISTRY OF HEALTH, FIRST PRIORITY IS BEING GIVEN TO TWO PROJECTS: (A) THE GENERAL HOSPITAL AT IKEJA, FOR

WHICH TENDERS WILL BE INVITED IN ABOUT SIX MONTHS; (B) IKORODU HOSPITAL, FOR WHICH TENDERS WILL BE INVITED IN ABOUT ONE YEAR. MODERNIZATION OF LAGOS GENERAL HOSPITAL IS RECURRING PLAN WHICH HAS NEVER MATERIALIZED, ALTHOUGH THERE MAY BE EXPANSION OF CASUALTY DEPARTMENT WORTH ABOUT 1/2 MILLION DOLLARS WITHIN FORESEEABLE FUTURE. PLANS FOR OTHER HOSPITALS NOT EXPECTED TO COME TO FRUITION IN NEAR FUTURE.

4. ACCORDING TO SAME SOURCE, HEAVIEST COMPETITION IN HOSPITAL CONSTRUCTION FIELD IN NIGERIA WILL COME FROM HOSPITALIER INTERNATIONAL, A GERMAN FIRM ASSOCIATED WITH SIEMENS/PHILLIPS PGROUP WHICH COMMONLY HAS FINANCIAL SUPPORT OF GERMAN GOVERNMENT. THEY ARE REPORTED TO HAVE PERMANENT REPRESENTATION IN NIGERIA WHICH INCLUDES THREE EXPATRIATES, AND SPECIALIZE IN TURN-KEY PROJECTS. LOCALLY-REPRESENTED BRITISH FIRMS ALSO COMPETITIVE. MINISTRY SOURCE ALLEGES THAT US FIRMS SUFFER FROM FAILURE TO ESTABLISH LOCAL REPRESENTATIVE TO ENSURE STEADY AFTER-SALES SERVICE AND SPARE PARTS. THEY ALSO SUFFER FROM FACT THAT EQUIPMENT IS OFTEN TOO SOPHISTICATED FOR LOCAL OPERATORS AND MAINTENANCE PERSONNEL. FOR EFFECTIVE MARKETING IN NIGERIA, AID OF LOCAL, ESTABLISHED EXPATRIATE AGENT SEEN BY SOURCE AS ESSENTIAL.

5. INFORMATION ON HOSPITAL CONSTRUCTION PLANNED IN OTHER STATES WILL BE FORWARDED IF AND WHEN AVAILABLE.

6. LONDON PLEASE PASS THE ABOVE TO JAMES THOMAS OF THOMAS CONSTRUCTION COMPANY. HE EXPECTED TO CALL AT EMBASSY NOVEMBER 1 PRIOR TO CONSULTATIONS WITH LONDON OFFICE COSTAIN CONSTRUCTION COMPANY.
REINHARDT

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, HOSPITALS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 01 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973LAGOS08769
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731161/aaaabtbj.tel
Line Count: 145
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 73 STATE A-8103, 73 STATE 209643, 73 LAGOS 8713
Review Action: RELEASED, APPROVED
Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
Review Date: 31 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <31-Oct-2001 by damankm0>; APPROVED <14 FEB 2002 by martinjw>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SPECIALIST HOSPITALS IN NIGERIA
TAGS: BPRO, NI
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005